

# TriNet Covers Compliance; Supports Growth and Excellence



## Challenge

The founder of this Greater Dallas-area banking start-up knew that to attract and retain a top-drawer professional staff, good HR management and benefits would need to be part of the mix. Staying ahead of compliance issues by understanding the latest employment laws was also important. At the same time, the overall executive focus needed to remain on customer service and growth, not HR administration.

## Solution

According to bank president Gary Lewis, "We knew we'd be bringing in a good, professional team and thought about using [TriNet] for HR right from the start, especially after another banker referred them to me."

TriNet, he says, provided United Community Bank all the "basics" – payroll, benefits administration, competitive health care coverage options – but also many "value added" services, including "very useful HR management training" for United's managers and supervisors.

"Most importantly," he says, "we rely on TriNet to keep up on the many changing employment rules and policies, so HR compliance is never an issue for us."

## Results

Since opening its doors in 1998 with TriNet as co-employer, United Community Bank has grown to 37 employees in three branches – and has never had a single HR complaint. In addition, bank executives report having more time to do core banking.

"By outsourcing our HR to TriNet, we spend our time more wisely – providing superior customer service and looking for new customers," Lewis explains. "I would definitely recommend them."

## Customer Profile

Industry: **Banking/Finance**  
Company: **United Community Bank**  
Website: **[www.unitedcommunity.com](http://www.unitedcommunity.com)**  
Location: **Highland Village, Tx**  
Joined TriNet: **1998**  
Employees: **38**

*"We rely on TriNet to keep up on the many changing employment rules and policies, so HR compliance is never an issue for us."*

### Gary Lewis

President  
United Community Bank of  
Highland Village